

Termsetter

| Product description: Offers several low-cost life insurance solutions to meet your client's ever-changing needs. Benefit periods range from 10 to 30 years offering flexibility to build a life insurance program that best suits your client. Features include: • Guaranteed level premiums for the term premium period selected, and annually increasing thereafter • Guaranteed renewable to age 99, providing insureds with the benefit of life protection over the long term • Convertible to an eligible permanent insurance product at the end of the guaranteed term period or the policy amiversary following the insured's 70th birthday, whichever comes first, without providing health information or proof of insurability Product type: Item life insurance Issue ages: 10 Year: 0-75 10 Year: 0-75 20 Year: 0-85 21 Year: 0-85 22 Year: 0-80 30 Year: 0-85 Issue ages are subject to band, guaranteed period, gender and underwriting class variation. See the Issue age table on Page 3 to verify availability. Minimum face amount: Product: \$25,000 Automated Underwriting requirements: \$100,000 and above referred Standard Nonsmoker Preferred Plus Standard Nonsmoker Standard Plus Standard Plus Standard Nonsmoker Standard Plus Standard Nonsmoker Preferred Smoker Standard Smoker Annual policy fee: \$75 (fully commissionable) \$\frac{1}{10000000000000000000000000000000000 | 10111100000 | | | | | | | | |
|--|-----------------------|---|-----------------------|------------------------|--|--|--|--|--|
| Sasue ages: Based on actual age Versus nearest age Versus neares | Product description: | needs. Benefit periods range from 10 to 30 years offering flexibility to build a life insurance program that best suits your client. Features include: Guaranteed level premiums for the term premium period selected, and annually increasing thereafter Guaranteed renewable to age 99, providing insureds with the benefit of life protection over the long term Convertible to an eligible permanent insurance product at the end of the guaranteed term period or the policy anniversary following the insured's 70 th birthday, whichever comes first, without providing health information or proof | | | | | | | |
| Based on actual age versus nearest age • 15 Year: 0-75 • 20 Year: 0-60 • 20 Year: 0-60 • 30 Year: 0-55 Issue ages are subject to band, guaranteed period, gender and underwriting class variation. See the Issue age table on Page 3 to verify availability. Minimum face amount: Product: \$25,000 Automated Underwriting requirements: Rate classifications: Rate classifications: 100,000 and above Preferred Plus Standard Nonsmoker Preferred Standard Plus Standard Nonsmoker Standard Smoker Standard Smoker Annual policy fee: \$75 (fully commissionable) • Cigarettes • E-cigarettes, vape • Hookah • Nicotine substitute, such as gum, patch and others Underwriting Classes Preferred Plus No use for five years Celebratory cigar allowed Preferred No use for three years Celebratory cigar allowed Standard Plus Eligible No use for one year Standard NS Eligible No use for one year Preferred SM Not eligible Eligible | Product type: | Term life insurance | | | | | | | |
| Automated Underwriting requirements: Rate classifications: \$100,000 and above Preferred Plus Standard Nonsmoker Standard Plus Standard Smoker Preferred Smoker Standard Smoker Annual policy fee: \$75 (fully commissionable) **Cigarettes** - E-cigarettes, vape - Hookah - Nicotine substitute, such as gum, patch and others Underwriting Classes Tobacco Users Preferred Plus Celebratory cigar allowed Preferred Plus Celebratory cigar allowed Standard Plus Eligible No use for one year Preferred SM Not eligible Freferred SM Freferred SM Freferred SM Not eligible Freferred SM Frefe | Based on actual age | 15 Year: 0-75 20 Year: 0-65 25 Year: 0-60 30 Year: 0-55 Issue ages are subject to band, guaranteed period, gender and underwriting class | | | | | | | |
| Face amount: \$100,000-\$1 million | Minimum face amount: | Product: \$25,000 | | | | | | | |
| Preferred Plus Standard Nonsmoker Preferred Standard Smoker Standard Nonsmoker Standard Nonsmoker Preferred Smoker Standard Smoker Standard Smoker Standard Smoker Annual policy fee: \$75 (fully commissionable) • Cigarettes • E-cigarettes, vape • Hookah • Nicotine substitute, such as gum, patch and others Underwriting Non-smoking Smoking Tobacco Users Preferred Plus No use for five years Celebratory cigar allowed Preferred No use for three years Celebratory cigar allowed Standard Plus Eligible No use for one year Standard NS Eligible No use for one year Preferred SM Not eligible Eligible | | | | | | | | | |
| Cigarettes E-cigarettes, vape Hookah Nicotine substitute, such as gum, patch and others Underwriting | Rate classifications: | Preferred Plus Standard Nonsmoker Preferred Standard Smoker Standard Plus Standard Nonsmoker Preferred Smoker | | | | | | | |
| E-cigarettes, vape Hookah Nicotine substitute, such as gum, patch and others Underwriting | Annual policy fee: | \$75 (fully commissionable) | | | | | | | |
| ClassesTobacco UsersTobacco UsersPreferred PlusNo use for five years Celebratory cigar allowedNo use for five yearsPreferredNo use for three years Celebratory cigar allowedNo use for three yearsStandard PlusEligibleNo use for one yearStandard NSEligibleNo use for one yearPreferred SMNot eligibleEligible | Smoking tobacco | CigarettesE-cigarettes, vapeHookah | | | | | | | |
| Preferred Plus No use for five years Celebratory cigar allowed Preferred No use for three years Celebratory cigar allowed No use for three years Celebratory cigar allowed Standard Plus Eligible No use for one year Standard NS Eligible No use for one year Preferred SM Not eligible Eligible | | | | | | | | | |
| Standard Plus Eligible No use for one year Standard NS Eligible No use for one year Preferred SM Not eligible Eligible | | | No use for five years | | | | | | |
| Standard NS Eligible No use for one year Preferred SM Not eligible Eligible | | Preferred | | No use for three years | | | | | |
| Preferred SM Not eligible Eligible | | Standard Plus | Eligible | No use for one year | | | | | |
| | | Standard NS | Eligible | No use for one year | | | | | |
| Standard SM Not eligible Eligible | | Preferred SM | Not eligible | Eligible | | | | | |
| | | Standard SM Not eligible Eligible | | | | | | | |
| | | | | | | | | | |

Marijuana

- Smoking
- Edibles
- All other derivatives

| Monthly Marijuana Use | | | | | | | | | |
|-----------------------|------------------------|--------------------|---------------------------------------|--|--|--|--|--|--|
| Age | Up to 2 times | 3-7 times | 8 times or more | | | | | | |
| <18 | Decline | Decline | Decline | | | | | | |
| 18-29 | Standard Smoker | Standard Smoker | Standard Smoker Table 2 to Decline | | | | | | |
| <u>></u> 30 | Standard Nonsmoker* | Standard Smoker | Standard Smoker Table 2 to Decline | | | | | | |

Celebratory cigar

Preferred Plus and Preferred consideration is available for applicants who meet all the outlined class criteria, but smoke no more than six cigars per year. Urine specimen must be negative for nicotine.

Optional benefit riders:

Rates and availability may vary by state

Accelerated Benefit Rider

- Allows advanced payment of the death benefit if the insured has been diagnosed by a physician with a terminal illness or has been confined continuously for 90 days in a nursing home and is reasonably expected to remain there for the duration of the insured's life
- Maximum lifetime benefit available is the lesser of 50% of death benefit or \$250.000
- Minimum benefit that can be advanced is \$2,500
- One advanced payment allowed per calendar year
- Available upon request at no charge
- Issue ages: 15 days-75 years

Accidental Death Benefit Rider

- In the event of accidental bodily injury, this rider pays an additional death benefit amount for deaths that occur within 120 days after the injury
- Issue amounts: \$25,000-\$500,000 (not to exceed face amount of base policy)
- Issue ages: 15-60 years

Children's Term Life Insurance Rider

- Term insurance for insured's children who qualify for coverage. Covers any child, stepchild or legally adopted child from 15 days after birth until the policy anniversary nearest each child's 25th birthday. After the date of application, it includes any child born to the insured or legally adopted by the insured, who is less than 19 years of age. The benefit is limited to 50% if the covered child dies on or prior to the child's first birthday
- Provides conversion opportunity for covered children at the policy anniversary date nearest each child's 25th birthday for up to five times the death benefit of the in-force rider
- Rider converts to paid-up term insurance if death of the insured occurs prior to the anniversary nearest the covered child's 25th birthday
- Eligible child's issue ages: 15 days-18 years
- Issue amounts and premiums:
 - \$10,000 \$30 annual premium
 - \$20,000 \$60 annual premium
- Issue ages: 18-60 years

Optional benefit riders (continued):

Rates and availability may vary by state

Disability Waiver of Premium Rider

- After four consecutive months of total disability, this benefit waives the premium during the total disability of the primary insured
- Issue ages: 15-60 years

This is not a policy. For a complete statement of the coverages and exclusions, please see the policy contract. All applicants are subject to underwriting approval. Products and riders available in most states.

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Issue age table

| Gtd | | Male | | | Female | | | |
|--------------------------|--------|-----------------------|-------|------------------|-----------------------|-------|------------------|--|
| | Period | Pfd+, Pfd, Std+ | StdNS | *PfdSM, StdSM | Pfd+, Pfd, Std+ | StdNS | *PfdSM, StdSM | |
| \$25,000 - \$99,999 | 10 | | 0-75 | 18-75 | | 0-75 | 18-75 | |
| | 15 | | 0-73 | 18-70 | | 0-75 | 18-74 | |
| | 20 | | 0-65 | 18-63 | | 0-65 | 18-65 | |
| \$2£ | 25 | | 0-60 | 18-55 | | 0-60 | 18-56 | |
| | 30 | | 0-51 | 18-46 | | 0-55 | 18-50 | |
| - 0C | 10 | 18-75 | 0-75 | 18-75 | 18-75 | 0-75 | 18-75 | |
| | 15 | 18-75 | 0-75 | 18-71 | 18-75 | 0-75 | 18-74 | |
| \$100,000 \$249,999 | 20 | 18-65 | 0-65 | 18-65 | 18-65 | 0-65 | 18-65 | |
| \$100,000 \$249,999 | 25 | 18-60 | 0-60 | 18-56 | 18-60 | 0-60 | 18-57 | |
| | 30 | 18-53 | 0-53 | 18-48 | 18-55 | 0-55 | 18-51 | |
| - 0C | 10 | 18-75 | 18-75 | 18-75 | 18-75 | 18-75 | 18-75 | |
| | 15 | 18-75 | 18-75 | 18-71 | 18-75 | 18-75 | 18-74 | |
| \$250,000 \$499,999 | 20 | 18-65 | 18-65 | 18-65 | 18-65 | 18-65 | 18-65 | |
| \$25 \$4! | 25 | 18-60 | 18-60 | 18-56 | 18-60 | 18-60 | 18-58 | |
| | 30 | 18-55 | 18-55 | 18-49 | 18-55 | 18-55 | 18-52 | |
| \$500,000 - \$999,999 | 10 | 18-75 | 18-75 | 18-75 | 18-75 | 18-75 | 18-75 | |
| | 15 | 18-75 | 18-75 | 18-71 | 18-75 | 18-75 | 18-74 | |
| | 20 | 18-65 | 18-65 | 18-65 | 18-65 | 18-65 | 18-65 | |
| | 25 | 18-60 | 18-60 | 18-56 | 18-60 | 18-60 | 18-58 | |
| | 30 | 18-55 | 18-55 | 18-49 | 18-55 | 18-55 | 18-52 | |
| \$1,000,000 and above | 10 | 18-75 | 18-75 | 18-75 | 18-75 | 18-75 | 18-75 | |
| | 15 | 18-75 | 18-75 | 18-72 | 18-75 | 18-75 | 18-74 | |
| | 20 | 18-65 | 18-65 | 18-65 | 18-65 | 18-65 | 18-65 | |
| | 25 | 18-60 | 18-60 | 18-56 | 18-60 | 18-60 | 18-58 | |
| | 30 | 18-55 | 18-55 | 18-49 | 18-55 | 18-55 | 18-52 | |

Pfd+ = Preferred Plus, best nonsmoker rate
Pfd = Preferred, second nonsmoker rate
Std+ = Standard Plus, third nonsmoker rate

StdNS = Standard Nonsmoker, fourth nonsmoker rate

PfdSM = Preferred Smoker (*not available for \$25,000-\$99,999)

StdSM = Standard Smoker