

# **Termsetter ROP**

Product description:	Protects your client with the return of premium feature for a specified period of time – 20, 25 or 30 years.  Features include:  Guaranteed level premiums for the term premium period selected, and annually increasing thereafter  Guaranteed renewable to age 99, providing insureds with the benefit of life protection over the long term  Convertible to an eligible permanent insurance product through the end of the							
	guaranteed term period or the policy anniversary following the insured's 70th birthday, whichever comes first, without providing health information or proof of insurability  Receive 100% of the base premium (excluding rider and substandard premiums) returned at the end of the guaranteed term period, provided the							
Product type:	policy is in force and the insured is still living  Term life insurance with return of premium							
Issue ages: Based on actual age versus nearest age	20 Year: 18-60     25 Year: 18-55     30 Year: 18-50  Issue ages are subject to band, guaranteed period, gender and underwriting class variation. See the Issue age table on Page 3 to verify availability.							
Minimum face amount:	\$25,000							
Automated Underwriting requirements:	Issue ages: 18-50 Face amounts: \$100,000-\$1 million							
Rate classifications:	\$100,000 and above Preferred Plus Preferred Standard Nonsmoker Standard Plus Standard Nonsmoker Standard Nonsmoker Preferred Smoker Preferred Smoker Standard Smoker							
Annual policy fee:	\$75 (fully commissionable)							
Smoking tobacco	<ul> <li>Cigarettes</li> <li>E-cigarettes, vape</li> <li>Hookah</li> <li>Nicotine substitute, such as gum, patch and others</li> </ul>							
	Underwriting Classes	Non-smoking Tobacco Users	Smoking Tobacco Users					
	Preferred Plus	No use for five years Celebratory cigar allowed	No use for five years					
	Preferred	No use for three years Celebratory cigar allowed	No use for three years					
	Standard Plus	Eligible	No use for one year					
	Standard NS	Eligible	No use for one year					
	Preferred SM	Not eligible	Eligible					
	Standard SM Not eligible Eligible							
	1							

### Marijuana

- Smoking
- Edibles
- · All other derivatives

Monthly Marijuana Use									
Age	Up to 2 times	3-7 times	8 times or more						
<18	Decline	Decline	Decline						
18-29	Standard Smoker	Standard Smoker	Standard Smoker Table 2 to Decline						
<u>&gt;</u> 30	Standard Nonsmoker*	Standard Smoker	Standard Smoker Table 2 to Decline						

# Celebratory cigar

Preferred Plus and Preferred consideration is available for applicants who meet all the outlined class criteria, but smoke no more than six cigars per year. Urine specimen must be negative for nicotine.

#### Optional benefit riders:

# Rates and availability may vary by state

#### **Accelerated Benefit Rider**

- Allows advanced payment of the death benefit if the insured has been diagnosed by a physician with a terminal illness or has been confined continuously for 90 days in a nursing home and is reasonably expected to remain there for the duration of the insured's life
- Maximum lifetime benefit available is the lesser of 50% of death benefit or \$250,000
- Minimum benefit that can be advanced is \$2,500
- One advanced payment allowed per calendar year
- Available upon request at no charge
- Issue ages: 18-60 years

#### **Accidental Death Benefit Rider**

- In the event of accidental bodily injury, this rider pays an additional death benefit amount for deaths that occur within 120 days after the injury
- Issue amounts: \$25,000-\$500,000 (not to exceed face amount of base policy)
- Issue ages: 18-60 years

#### Children's Term Life Insurance Rider

- Term insurance for insured's children who qualify for coverage. Covers any child, stepchild or legally adopted child from 15 days after birth until the policy anniversary nearest each child's 25<sup>th</sup> birthday. After the date of application, it includes any child born to the insured or legally adopted by the insured, who is less than 19 years of age. The benefit is limited to 50% if the covered child dies on or prior to the child's first birthday
- Provides conversion opportunity for covered children at the policy anniversary date nearest each child's 25<sup>th</sup> birthday for up to five times the death benefit of the in-force rider
- Rider converts to paid-up term insurance if death of the insured occurs prior to the anniversary nearest the covered child's 25<sup>th</sup> birthday
- Eligible child's issue ages: 15 days-18 years
- Issue amounts and premiums:
  - \$10,000 \$30 annual premium
  - \$20,000 \$60 annual premium
- Issue ages: 18-60 years

# Optional benefit riders (continued):

Rates and availability may vary by state

# **Disability Waiver of Premium Rider**

- After four consecutive months of total disability, this benefit waives the premium during the total disability of the primary insured
- Issue ages: 18-60 years

This is not a policy. For a complete statement of the coverages and exclusions, please see the policy contract. All applicants are subject to underwriting approval. Products and riders available in most states.

### **TERMSETTER ROP**

Issue age table

	Ctd	Male			Female		
<b>=</b>	Gtd Period	Pfd+, Pfd, Std+	StdNS	*PfdSM, StdSM	Pfd+, Pfd, Std+	StdNS	*PfdSM, StdSM
\$25,000 - \$99,999	20		18-57	18-47		18-60	18-47
	25		18-55	18-49		18-55	18-51
	30		18-50	18-48		18-50	18-50
\$100,000 - \$249,999	20	18-60	18-60	18-51	18-60	18-60	18-53
	25	18-55	18-55	18-51	18-55	18-55	18-55
	30	18-50	18-50	18-50	18-50	18-50	18-50
\$250,000 - \$499,999	20	18-60	18-60	18-53	18-60	18-60	18-56
	25	18-55	18-55	18-53	18-55	18-55	18-55
	30	18-50	18-50	18-50	18-50	18-50	18-50
\$500,000 -\$999,999	20	18-60	18-60	18-54	18-60	18-60	18-57
	25	18-55	18-55	18-54	18-55	18-55	18-55
	30	18-50	18-50	18-50	18-50	18-50	18-50
\$1,000,000 and above	20	18-60	18-60	18-54	18-60	18-60	18-58
	25	18-55	18-55	18-55	18-55	18-55	18-55
	30	18-50	18-50	18-50	18-50	18-50	18-50

Pfd+ = Preferred Plus, best nonsmoker rate
Pfd = Preferred, second nonsmoker rate
Std+ = Standard Plus, third nonsmoker rate

StdNS = Standard Nonsmoker, fourth nonsmoker rate

PfdSM = Preferred Smoker (\*not available for \$25,000-\$99,999)

StdSM = Standard Smoker