

OPTerm 10, 15, 20, 25 and 30

Product Specifications

DESCRIPTION

OPTerm policies are renewable and convertible term life insurance which provides a level death benefit.

OPTerm 10:

Term life insurance with level premiums during the initial 10-year period. Premiums increase annually in years 11 and later.

OPTerm 15:

Term life insurance with level premiums during the initial 15-year period. Premiums increase annually in years 16 and later.

OPTerm 20:

Term life insurance with level premiums during the initial 20-year period. Premiums increase annually in years 21 and later.

OPTerm 25:

Term life insurance with level premiums during the initial 25-year period. Premiums increase annually in years 26 and later.

OPTerm 30:

Term life insurance with level premiums during the initial 30-year period. Premiums increase annually in years 31 and later.

ISSUE AGES

Age nearest birthday

OPTerm 10:

Banner 20-75 all classes
William Penn 20-75 NY all classes

OPTerm 15:

Banner 20-75 all classes
William Penn 20-71 NY all classes

OPTerm 20:

Banner 20-70 non-tobacco classes
20-65 tobacco classes
William Penn 20-65 NY non-tobacco classes
20-64 NY tobacco classes

OPTerm 25:

Banner 20-60 non-tobacco classes
20-55 tobacco classes
William Penn 20-58 NY non-tobacco classes
20-55 NY tobacco classes

OPTerm 30:

Banner 20-55 non-tobacco classes
20-50 tobacco classes
William Penn 20-51 NY non-tobacco classes
20-50 NY tobacco classes

COVERAGE EXPIRATION

Age 95

POLICY FORM

Banner - ICC12OPTN and state variations

William Penn - OPTN-NY

UNDERWRITING CLASSIFICATIONS

Male/Female
Preferred Plus Non-Tobacco (PPNT)
Preferred Non-Tobacco (PNT)
Standard Plus Non-Tobacco (SPNT)
Standard Non-Tobacco (SNT)
Preferred Tobacco (PT)
Standard Tobacco (ST)

SUBSTANDARD

Available through Table 12 on standard plus and standard tobacco classes, subject to underwriting discretion. With the exception of cancer cases requiring a flat extra without a table rating, all Banner and William Penn non-tobacco substandard premiums are based off of Standard Plus rates. Premiums are increased by 25% per table rating.

ANNUAL POLICY FEE

\$60 non-commissionable policy fee

MODAL FACTORS

Semi-annual: .51
Quarterly: .26
Monthly EFT: .086

PREMIUM BANDS

Band 1: \$100,000-249,999
Band 2: \$250,000-499,999
Band 3: \$500,000-999,999
Band 4: \$1,000,000 & over

MAXIMUM CONVERSION PERIOD FOR OPTERM 10, 15, 20, 25 AND 30

Convertible for the duration of the guaranteed level premium period or up to attained age 70, whichever comes first. Policies issued at age 66 or over are convertible during the first five policy years.



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LIMITATION OF BENEFITS

Two-year contestability and suicide provisions apply.

WAIVER OF PREMIUM

Available through Table 4, up to a maximum face amount of \$6 million. Waiver pricing is determined by the underwriting classification of the base plan.

Non-tobacco Classes

- Available ages 20-55 for OPTerm 10, 15, 20, 25 & 30.

Tobacco Classes

- Available ages 20-55 for OPTerm 10, 15, 20 & 25.
- Available ages 20-50 for OPTerm 30.

Maximum issue age for Waiver of Premium cannot exceed that of the base plan.

Waiver of Premium coverage ceases at attained age 65. We will waive all premiums that are due during total disability if: 1) we are given due proof of total disability; and 2) such total disability has then existed continuously for at least 6 months.

See rider WPTR and state variations for full benefit description, requirements and exclusions. In CA the rider is form 10-82-B.

NON-ILLUSTRATED LIFE INSURANCE GUIDELINES

Signed illustrations are not required with OPTerm products; however, we recommend you provide the applicant one from Illustration Manager. When explaining non-illustrated products:

- Discuss only guaranteed premiums.
- Tell clients that after the initial period, the premiums will increase annually.
- Tell customers the premium will not exceed the guaranteed premium.
- Don't talk about or show any premiums or coverage periods based on non-guaranteed rates.

ACCELERATED DEATH BENEFIT

The accelerated death benefit payment is payable in the event of a qualifying terminal illness. The maximum accelerated death benefit amount is the lesser of \$500,000 or 75% of the policy's primary death benefit, less any policy loan. The accelerated death benefit is treated as a lien, which accrues interest. Upon the death of the insured, the death benefits payable are reduced by the total accelerated death benefit lien.

The accelerated death benefit feature is subject to state variation and is not available in all states. See rider ADB and state variations for full benefit description, requirements and exclusions.

TERM RIDERS

Additional Term Insurance Riders, policy form AIR (1-11) and state variations, can provide temporary life insurance coverage for 10, 15 or 20 years after which coverage ceases. The rates per thousand of coverage for the Term Rider are the same as the level OPTerm plans. Premium bands are based on each Term Rider's face amount. Term riders are not available in all states; issue ages vary from base plan. Please refer to the Term Rider Specifications for more specifics.

CHILDREN'S RIDER

The Children's Life Insurance Rider (ICC14-CLIR) and state variations, provides death benefit protection for families with one or multiple children. A single rider covers all eligible children to the earlier of the child's 25th birthday, the insured's 65th birthday or policy termination. The rider charge is level in all years. Children of the policy insured (not owner) including any unmarried child, stepchild or legally adopted child, who is not beyond his or her 18th birthday at time of application. If the eligible child is not yet 15 days old at the time the application is signed, the child will become insured when 15 days old. Available only at policy issue when the OPTerm policy insured is between the ages of 20 and 55, nearest birthday. Please refer to the Child Rider Specifications for all more specifics. Not available in all states.